

Let us help you with **banking and financing solutions** for your insurance brokerage needs.



Our expert team is here to help with all of your property & casualty financing needs.

Acquisition Financing¹

- Offering loan amounts up to 100% financing inclusive of fixed/floating/semi-variable rate options at competitive repayment terms

Premium Financing

- Broaden your revenue stream by earning a spread with a premium financing line

Working Capital Financing¹

- Borrow to bridge finite period to better manage operating expenses

Real Estate Financing¹

- Our specialized financing can help you acquire new property or expand existing premises to suit your needs

Succession Planning

- Making financing more accessible for future industry leaders. In addition, assisting Broker principals in realizing their perpetuation play by helping to navigate the sale to family members, key employees or other stakeholders

For more information, contact National Industry Programs at nationalindustry.programs@bmo.com or visit bmo.com/commercial

Leverage our 25 years of industry knowledge and experience

Our team is spearheaded by seasoned individuals who have worked directly in the Property & Casualty space. Our team of lending partners are eager to learn more about your financing requirements and assist with all stages of the life of your brokerage including succession, acquisition, working capital and equity recapitalization needs.

In addition to Insurance Services, we have solutions for a wide spectrum of Business & Professional services:

- Lawyers
- Professional Accountants
- Property & Casualty Insurance Brokers
- Quebec Notaries

About BMO: We believe you deserve more from your bank than just a place to get financing or products to manage your cash flow. You deserve a partner that understands your industry, your business and sees your vision the way you see it.

Proudly serving customers for over 200 years and counting, BMO is a highly diversified financial services provider – the 8th largest bank by assets in North America. With a team of diverse and highly engaged employees, BMO provides a broad range of personal and commercial banking, wealth management and investment banking products and services to more than 12 million customers.



¹ Subject to meeting Bank of Montreal's usual credit granting criteria. ©Registered trademark of Bank of Montreal.

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